



# Town of Holly Springs Town Council Meeting Agenda Form

Town Clerk's Office Use:

**Agenda Item #:**

**Attachment #:**

**Meeting Date:** 8-1-17

**Agenda Placement: Consent Agenda**

(Special Recognitions (awards, proclamations), Requests & Communications (reports, information presentations), Public Hearings, Consent Agenda, Unfinished Business, New Business, Closed Session)

**Subject Title: Bass Lake Tractor Purchase**

**Presenter Name(s):**

**SUBJECT HIGHLIGHTS:**

Review quotes for the purchase of a new tractor for Bass Lake. Funds were requested and approved as part of the FY 2018 budget.

**Advisory board recommendation, if applicable:**

**Staff recommendation, if applicable:**

Approval to purchase the new tractor from Quality Equipment for \$25,551.41.

**Total Number of Motions:**

**Action(s) requested or suggested motion(s):**

Motion to approve tractor from Quality Equipment for \$25,551.41.

**Funds, if applicable, are to be appropriated from account(s) / line item(s):**

Total payment of the tractor will come from account line 10-425-28 90.01 Capital Outlay Equipment.

**SUBJECT IN GREATER DETAIL, IF NEEDED:**

**Staff Review Record**

Are there exhibits for this agenda item? **yes**

List them in order they should appear in packet: **tractor quotes**

Department head initials and comments, if applicable:

Finance director initials and comments, if applicable:

Town attorney initials and comments, if applicable:

Town manager initials and / or comments:

Town clerk initials:



Quote Id: 15703244

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Quality Equipment, LLC.  
2214 N Main Street  
Fuquay-varina, NC 27526  
919-346-5410  
mrobertson@qualityequip.com

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Prepared For:

**Town Of Holly Springs Attn: Bass Lake Park**

**Proposal For:**

**Delivering Dealer:**

Larry Baker

Quality Equipment, LLC.  
2214 N Main Street  
Fuquay-varina, NC 27526

mrobertson@qualityequip.com

**Quote Prepared By:**

LARRY BAKER

lbaker@qualityequip.com

Date: 12 July 2017

Offer Expires: 11 August 2017



**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**  
 Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**  
 Quality Equipment, LLC.  
 2214 N Main Street  
 Fuquay-varina, NC 27526  
 919-346-5410  
 mrobertson@qualityequip.com

**Quote Summary**

**Prepared For:**  
 Town Of Holly Springs Attn: Bass Lake Park  
 900 Bass Lake Rd  
 Holly Springs, NC 27540  
 Business: 919-552-5920

**Delivering Dealer:**  
**Quality Equipment, LLC.**  
 Larry Baker  
 2214 N Main Street  
 Fuquay-varina, NC 27526  
 Phone: 919-346-5410  
 lbaker@qualityequip.com

**NOTE:**  
 PICK UP & DELIVERY ARE NOT COVERED UNDER WARRANTY.  
 the purchaser will be responsible for any service call and/or transportation of Equipment to and from the Authorized Dealer's place of business, for any premium charged for overtime labor requested by the purchaser and for any service and/or maintenance not directly related to any defect covered under these warranties.

**Quote ID:** 15703244  
**Created On:** 12 July 2017  
**Last Modified On:** 13 July 2017  
**Expiration Date:** 11 August 2017

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 3039R Compact Utility Tractor (31 PTO hp) <b>Contract:</b> NC Grounds Maintenance Equip 515B (PG 2Y) <b>Price Effective Date:</b> March 27, 2017	\$ 21,121.56 X	1 =	\$ 21,121.56
JOHN DEERE H165 Loader <b>Contract:</b> NC Grounds Maintenance Equip 515B (PG 2Y) <b>Price Effective Date:</b> March 20, 2017	\$ 4,567.40 X	1 =	\$ 4,567.40

**Equipment Total** **\$ 25,688.96**

Non Equipment Service Agreements	Selling Price	Qty	Extended
<b>Non Equipment Service Agreements Total</b>			<b>\$ 0.00</b>

Trade In Summary	Qty	Each	Extended
1997 JOHN DEERE 970 TRACTOR - M00970B160792 PayOff	1	\$ 2,000.00	\$ 2,000.00
Total Trade Allowance			\$ 0.00

**Trade In Total** **\$ 2,000.00**

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total \$ 25,688.96

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



**JOHN DEERE**



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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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Non Equipment	\$ 0.00
Service Agreements	
Total	
Trade In	\$ (2,000.00)
SubTotal	<b>\$ 23,688.96</b>
Sales Tax - (7.25%)	\$ 1,862.45
Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 25,551.41
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 25,551.41</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



**JOHN DEERE**

# Selling Equipment



Quote Id: 15703244      Customer Name: TOWN OF HOLLY SPRINGS ATTN: BASS LAKE PARK

ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):  
Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:  
Quality Equipment, LLC.  
2214 N Main Street  
Fuquay-varina, NC 27526  
919-346-5410  
mrobertson@qualityequip.com

**Equipment Notes:**

Hours:

Stock Number:

Selling Price \*

Contract: NC Grounds Maintenance Equip 515B (PG 2Y)

\$ 4,567.40

Price Effective Date: March 20, 2017

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1450P	H165 Loader	1	\$ 5,332.00	18.00	\$ 959.76	\$ 4,372.24	\$ 4,372.24
<b>Standard Options - Per Unit</b>							
0202	United States	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1305	Mounting frame and hoses	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
5240	Hood Guard	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6000	Ballast Box	1	\$ 238.00	18.00	\$ 42.84	\$ 195.16	\$ 195.16
8120	1550 mm (61 in.) Quick-Change Materials Buckets	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 238.00</b>		<b>\$ 42.84</b>	<b>\$ 195.16</b>	<b>\$ 195.16</b>
<b>Suggested Price</b>							<b>\$ 4,567.40</b>
<b>Total Selling Price</b>			<b>\$ 5,570.00</b>		<b>\$ 1,002.60</b>	<b>\$ 4,567.40</b>	<b>\$ 4,567.40</b>



**JOHN DEERE**

# Trade-in



**Quote Id:** 15703244

**Customer Name:** TOWN OF HOLLY SPRINGS ATTN: BASS LAKE PARK

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580;  
DUNS#: 60-7690989

<b>1997 JOHN DEERE 970 TRACTOR</b>	
<b>SN# M00970B160792</b>	
<b>Machine Details</b>	
<b>Description</b>	<b>Net Trade Value</b>
1997 JOHN DEERE 970 TRACTOR	\$ 2,000.00
SN# M00970B160792	
<b>Your Trade In Description</b>	
Tractor needs new clutch & Tires	
<b>Total</b>	<b>\$ 2,000.00</b>



**Extended Repair Plan Proposal**

**PowerGard™ Protection Plan Residential**

Date : July 13, 2017

Machine/Use Information		Plan Description	Price	
Manufacturer	JOHN DEERE	Plan Type:	Deductible:	
Equipment Type	3039R TRAC	Coverage:	Quoted Price	\$ 0.00
Model	3039R TRAC	Total Months:		
		Total Hours:		

THIS PROPOSAL IS VALID FOR 30-DAYS FROM DATE ISSUED. GRACE pricing is offered only early during the Deere basic warranty period and has no surcharges. After this period, DELAYED PURCHASE pricing (surcharged) is offered later during the John Deere Basic Warranty. Many PowerGard quotes presented in the Delayed Purchase Period will require inspection/certification process and must also pass fluid testing. The Total Months and Total Hours listed above include the John Deere Basic Warranty terms (24 months / 2000 hours on Tractors, 24 months on Golf & Turf Products, 12 months for all AG Harvesting and Sprayer equipment, and 12 months/1000 hours on most Gator Utility Vehicles). "Limited" Plan coverage = Engine & Powertrain only. "Comprehensive" Plan coverage = Full Machine.

**Proposal Prepared for:**

*I have been offered this coverage and*

Customer Name - Please Print

**I ACCEPT** the Residential plan

**I DECLINE** the Residential plan

Customer Signature

*If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.*

**Note :** This is **not** a contract. For specific PowerGard™ Protection plan Residential coverage, please refer to the terms and conditions on John Deere's public website([www.JohnDeere.com](http://www.JohnDeere.com)) under Services & Support >Warranty > Extended Warranties > PowerGard protection plan Residential.

**PowerGard™ Protection Plan Residential (Residential plan) is:**

The PowerGard™ Protection Plan Residential is an extended repair plan that provides parts and labor coverage up to four years beyond the manufacturer's warranty. It is available on all riding lawn equipment, zero-turn radius mowers, utility vehicles, utility tractors and compact utility tractors. Your John Deere equipment will be in the hands of qualified, certified technicians from John Deere dealers using Genuine John Deere Parts.

**Not covered under a Residential plan:**

Residential plans do not cover routine maintenance services or items normally designed to be replaced by the purchaser due to normal wear and tear. They do not cover any product used for commercial or rental applications. They also do not cover repairs for damage from accident, misuse, fire, theft, or exposure to weather conditions such as lightning, hail, flood or water. See the actual PowerGard™ Protection Plan Residential Terms and Conditions for a complete listing of coverage, and limitations and conditions under the program.



## **Benefits of a Residential plan:**

- Offer the choice of adding up to 4 years of repair coverage beyond the machine's factory warranty.
- Do not require preapproval before repairs are made by the authorized John Deere dealership.
- Is transferable by the original purchaser for the balance of the original agreement period.
- Ensures higher resale value and makes equipment more marketable during sale or trade-in.
- Comprehensive Plans:
  - No deductibles and no out-of-pocket costs on covered repairs.
  - Free transportation for factory warranty and extended repair plan repairs for the term of the plan (Note: A surcharge may apply for machines located outside of the dealership's normal service area).
- Limited Powertrain Plans:
  - Low deductibles on covered repairs
  - Do not provide transportation coverage





**JOHN DEERE**

# Selling Equipment



**Quote Id:** 15703244      **Customer Name:** TOWN OF HOLLY SPRINGS ATTN: BASS LAKE PARK

ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):  
Deere & Company  
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Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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Fuquay-varina, NC 27526  
919-346-5410  
mrobertson@qualityequip.com

## JOHN DEERE 3039R Compact Utility Tractor (31 PTO hp)

**Hours:**

**Stock Number:**

**Contract:** NC Grounds Maintenance Equip 515B (PG 2Y)

**Selling Price \***

**Price Effective Date:** March 27, 2017

**\$ 21,121.56**

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1380LV	3039R Compact Utility Tractor (31 PTO hp)	1	\$ 25,913.00	18.00	\$ 4,664.34	\$ 21,248.66	\$ 21,248.66

### Standard Options - Per Unit

0409	English North American Operator's Manual and Decal Kit	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1381	12F/12R PowrReverser	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2000	Open Station with Standard Seat	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3320	Dual Mid Selective Control Valve	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3400	Less Mid PTO	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
5223	41x14-20 (4PR, R3 Turf, 2 Position)	1	\$ -220.00	18.00	\$ -39.60	\$ -180.40	\$ -180.40
6223	27x8.50-15 (6PR, R3 Turf, 2 Position)	1	\$ 65.00	18.00	\$ 11.70	\$ 53.30	\$ 53.30
<b>Standard Options Total</b>			<b>\$ -155.00</b>		<b>\$ -27.90</b>	<b>\$ -127.10</b>	<b>\$ -127.10</b>

**Value Added Services Total**

**\$ 0.00**

**\$ 0.00**

**\$ 0.00**

**Suggested Price**

**\$ 21,121.56**

**Total Selling Price**

**\$ 25,758.00**

**\$ 4,636.44**

**\$ 21,121.56**

**\$ 21,121.56**

## JOHN DEERE H165 Loader



THE  
**TRACTOR  
CENTER**

**QUOTATION**

4901 Fayetteville Road / Raleigh, North Carolina 27603  
Phone (919) 779-0922 Fax (919) 779-8833

Town of Holly Springs <robert.eason@hollyspringsnc.us>

Date July 19, 2017

Holly Springs

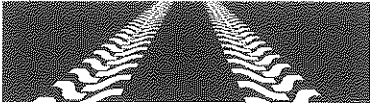
NC

Street City County State Zip

Phone Number Customer's Purchase Order No.

Quantity	Model	Description	Amount
1	BOOMER 45	<p>New Holland Diesel 4wd Tractor ( 45 engine hp, 36 PTO hp )</p> <ul style="list-style-type: none"> <li>* Hydrostatic 3-range transmission</li> <li>* 41x14.00-20 R3 (turf) rear tires; 28x8.50-15 R3 front tires</li> <li>* Three point hitch with flexible lower link ends and telescoping lower link stabilizers</li> <li>* Model 260TLA2 Front Loader with single lever control, UNIVERSAL SKID STEER TYPE QUICK ATTACHMENT COUPLER, 72" bucket</li> </ul> <p>Applicable sales tax will be additional.</p>	\$28,800.00
<b>Total Amount</b>			

Signed \_\_\_\_\_ Joe Wyche Sales Representative  
Dealer Date



THE  
**TRACTOR  
CENTER**

**QUOTATION**

4901 Fayetteville Road / Raleigh, North Carolina 27603

Phone (919) 779-0922

Fax (919) 779-8833

Town of Holly Springs <robert.eason@hollyspringsnc.us>

Date July 19, 2017

Holly Springs

NC

Street City County State Zip

Phone Number 919-422-4513 Customer's Purchase Order No.

Quantity	Model	Description	Amount
1	L4060	Kubota Diesel 4wd Tractor ( 40 engine hp, 32.5 PTO hp ) * HST Plus hydrostatic transmission (3 ranges) with automated control of HST pump and drive motor * 44x18-20 R3 (turf) rear tires; 29x12.50-15 R3 front tires * Three point hitch with flexible lower links (telescopic link ends )	\$23,212.00
1	LA805	Kubota Front Loader * Single lever control * UNIVERSAL SKID STEER TYPE QUICK ATTACHMENT COUPLER, 72" bucket ( 13 cubic ft capacity ) * Tractor grill guard SOLD TOGETHER WITH TRACTOR:	\$4,246.00
Prices quoted valid while manufacturer's current pricing, sales program in effect. Applicable sales tax will be additional.			
<b>Total Amount</b>			

Signed \_\_\_\_\_ Joe Wyche Sales Representative  
 Dealer Date